

NGE COMMISSION C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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OMB APPROVAL

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| ☐ Public Accountant ☐ Accountant not residen | t in United States or any of its | oossessions. | | Washington, DC 111 | |
|--|----------------------------------|---|-------------|--|--|
| | | ☐ Public Accountant ☐ Accountant not resident in United States or any of its possessions. | | | |
| Certified Public Accou | ntant | | | FEB 2 7 2009 | |
| CHECK ONE: | | • | | Section | |
| (Address) | (City) | | (State) S | EC Mail Processing | |
| 300 Madison Avenue | New York | New | York | 10017 | |
| TITIOWALCINOUSCOSPETS . | (Name – if individual, state | last, first, middle nam | ?) | | |
| NDEPENDENT PUBLIC ACCOUN PricewaterhouseCoopers 1 | | ed in this Report* | | en e | |
| E | B. ACCOUNTANT IDENT | TFICATION | | | |
| | | **** | | (Area Code – Telephone Num | |
| IAME AND TELEPHONE NUMBE Albert W. Leier | R OF PERSON TO CONTACT | IN REGARD TO | THIS REP | ORT 3-394-3601 | |
| (City) | (State) | | (2 | Zip Code) | |
| Parsippany, | New Jerse | y . | · | 07054 | |
| | (No. and Street) | | | | |
| 169 Lackawanna Avenue | | | · · | | |
| ADDRESS OF PRINCIPAL PLACE | OF BUSINESS: (Do not use P. | O. Box No.) | | FIRM I.D. NO. | |
| NAME OF BROKER-DEALER: NY | LIFE Distributors LLC | 3 | | OFFICIAL USE ONI | |
| | A. REGISTRANT IDENT | IFICATION | | | |
| | MM/DD/YY | | H \ \ \ 200 | MM/DD/YY | |

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

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OATH OR AFFIRMATION

| I, | <u>A1</u> | Albert W. Leier | , swear (or affirm) that, to the best of |
|-------------------|--------------|--|---|
| my | y kno NYL | knowledge and belief the accompanying financial statement and sup YYLIFE Distributors LLC | pporting schedules pertaining to the firm of |
| of | | December 31 , 20 08 , an | re true and correct. I further swear (or affirm) that |
| nei | ither | her the company nor any partner, proprietor, principal officer or dis | rector has any proprietary interest in any account |
| cla | assifi | sified solely as that of a customer, except as follows: | |
| | N/A | I/A | |
| | | | |
| | | Karen Lattanzi | |
| | | Notary Public of New Jersey My Commission Expires Nov. 4, 2013 | Signature |
| | | // Vice | President - Financial Operations |
| | | | Title |
| | 1 | July Satter | |
| | | Notary Public | |
| | | | |
| | | report ** contains (check all applicable boxes): (a) Facing Page. | • |
| | | (b) Statement of Financial Condition. | |
| | | (c) Statement of Income (Loss). | |
| $\overline{\Box}$ | | (d) Statement of Changes in Financial Condition. | |
| | | (e) Statement of Changes in Stockholders' Equity or Partners' or S | ole Proprietors' Capital |
| | | (f) Statement of Changes in Liabilities Subordinated to Claims of Changes in Liabilities Subordinated to Changes in Liabilities Sub | |
| | | (g) Computation of Net Capital. | |
| | | (h) Computation for Determination of Reserve Requirements Pursu | ant to Rule 15c3-3. |
| | | (i) Information Relating to the Possession or Control Requirement | |
| | (j) | (j) A Reconciliation, including appropriate explanation of the Comp | outation of Net Capital Under Rule 15c3-1 and the |
| | | Computation for Determination of the Reserve Requirements U | |
| | (k) | (k) A Reconciliation between the audited and unaudited Statements | s of Financial Condition with respect to methods of |
| | | consolidation. | - |
| | | (I) An Oath or Affirmation. | • |
| | | (m) A copy of the SIPC Supplemental Report. | |
| | (n) | (n) A report describing any material inadequacies found to exist or fo | und to have existed since the date of the previous audit. |

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

(An affiliate of New York Life Insurance Company) Index

December 31, 2008

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Report of Independent Auditors

To the Board of Managers and Sole Member of NYLIFE Distributors LLC:

In our opinion, the accompanying statement of financial condition presents fairly, in all material respects, the financial position of NYLIFE Distributors LLC (the "Company") at December 31, 2008, in conformity with accounting principles generally accepted in the United States of America. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit. We conducted our audit of this statement in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As disclosed in Note 5 to the financial statements, the Company has significant transactions with New York Life Insurance Company and its affiliates. Because of these relationships, it is possible that the terms of the transactions are not the same as those that would result from transactions among wholly unrelated parties.

February 26, 2009

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(An affiliate of New York Life Insurance Company) Statement of Financial Condition December 31, 2008

| Assets | | |
|--|----|------------|
| Cash and cash equivalents | \$ | 38,458,911 |
| Investments in affiliated mutual funds - at fair value | | 12,854,570 |
| Receivable from affiliated mutual funds | | 5,114,365 |
| Receivable from non-affiliated mutual funds | | 5,375,069 |
| Receivable from affiliates | | 277,312 |
| Federal income taxes receivable from New York Life Insurance Company | | 1,090,365 |
| Other assets | | 410,436 |
| Deferred distribution costs, net of accumulated amortization | | |
| of \$132,563,581 | | 31,600,943 |
| Total assets | \$ | 95,181,971 |
| Liabilities and Member's Equity | | |
| Payable to NYLIFE Securities LLC | \$ | 3,225,970 |
| Payable to New York Life Insurance Company | | 1,100,685 |
| Payable to New York Life Investment Management LLC | | 24,246,142 |
| Payable to New York Life Insurance and Annuity Corporation | | 679,022 |
| Payable to Mackay Shields LLC | | 1,237,978 |
| Accounts payable and accrued liabilities | | 5,794,494 |
| Deferred income taxes | | 9,246,260 |
| Other liabilities | | 2,999 |
| Total liabilities | | 45,533,550 |
| Member's equity | _ | 49,648,421 |
| Total liabilities and member's equity | \$ | 95,181,971 |

(An affiliate of New York Life Insurance Company) Notes to Statement of Financial Condition December 31, 2008

1. Organization and Business

NYLIFE Distributors LLC (the "Company") is a Delaware limited liability company and a wholly owned subsidiary of New York Life Investment Management Holdings LLC ("Holdings"), which is a wholly owned subsidiary of New York Life Insurance Company ("NYLIC"). The Company is registered with the Securities and Exchange Commission (the "SEC") as a broker-dealer and is a member of the Financial Industry Regulatory Authority (the "FINRA").

The Company acts as distributor for a number of affiliated mutual funds and, through April 18, 2008, a qualified tuition savings plan operating under Section 529 of the Internal Revenue Code. The Company also provides services to non-affiliated mutual funds that are investment options in employee benefit plans administered by an affiliate.

2. Summary of Significant Accounting Policies

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Short-term investments with original maturities of three months or less are considered cash equivalents. At December 31, 2008, such short-term investments consisted of commercial paper of multiple issuers carried at its amortized cost of \$36,112,177, which approximates fair value.

Investments

The Company's investments in affiliated mutual funds are carried at fair value. Investments in affiliated mutual funds are valued at quoted market prices (net asset value).

Deferred Distribution Costs

Deferred distribution costs appearing on the Statement of Financial Condition relate to commission expenses associated with the distribution of Class B and C shares of the affiliated mutual funds and 529 Plan Class B shares, which are deferred and amortized on a straight-line basis over a six, four or one year period.

Security Transactions

Securities transactions are recorded as of the trade date.

Income Taxes

Current income taxes are provided for taxable earnings at the appropriate statutory rate applicable to such earnings. Deferred income taxes are provided for temporary differences between the financial reporting and the tax basis of assets and liabilities. The Company did not have any uncertain tax positions as of December 31, 2008.

Guarantees

In the normal course of business, the Company enters into contracts that contain a variety of representations, warranties and indemnifications. The Company's maximum exposure under these arrangements is unknown, as this would involve potential future claims that may be made against

(An affiliate of New York Life Insurance Company) Notes to Statement of Financial Condition December 31, 2008

the Company that have not yet occurred. However, based on experience, the Company expects the risk of loss to be remote.

Business Risks and Uncertainties

Weak equity market performance may adversely affect sales of affiliated mutual funds and cause potential purchasers of the funds to refrain from new or additional investments, and may cause current investors to withdraw from the market or reduce their rates of ongoing investment. Revenues of the Company are to a large extent based on fees related to the value of shareholder investments in affiliated mutual funds. Consequently, poor equity market performance limits fee revenues and could impact the carrying value of certain assets.

New Accounting Pronouncements

The Company adopted Financial Accounting Standards Board ("FASB") Statement of Financial Accounting Standards No. 157, "Fair Value Measurements" ("SFAS 157") effective January 1, 2008. SFAS 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. The adoption of SFAS 157 did not have an effect on the Company's financial condition.

In October 2008, the FASB issued FASB Staff Position ("FSP") No. FAS 157-3, "Determining the Fair Value of a Financial Asset when the Market for that Asset is Not Active". FSP No. FAS 157-3 was effective upon issuance and did not have a material effect on the Company's financial condition.

3. Investments

At December 31, 2008, the Company's investments consist of amounts invested in affiliated mutual funds.

The costs and fair values of investments at December 31, 2008 are shown below:

| | C | ost | Unrealized Gains | | Unrealized Losses | | Fair Value | | |
|-------------------------|--------|---------|---------------------|--|----------------------|----|------------|--|--|
| Affiliated mutual funds | \$ 16, | 735,157 | \$ | | \$ 3,880,587 | \$ | 12,854,570 | | |
| | \$ 16, | 735,157 | \$ | | \$ 3,880,587 | \$ | 12,854,570 | | |

4. Fair Value Measurement

As discussed in Note 2 - New Accounting Pronouncements, SFAS 157 defines fair value and establishes a framework for measuring fair value that includes a three level hierarchy. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. SFAS 157 establishes a framework for measuring fair value that includes a hierarchy used to classify the inputs used in measuring fair value. The hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three levels. The level in the fair value hierarchy within which the fair value measurement falls is determined based on the lowest level input that is significant to the fair value measurement.

(An affiliate of New York Life Insurance Company) Notes to Statement of Financial Condition December 31, 2008

The levels of fair value hierarchy are based on the inputs to the valuation as follows:

- Level 1 Fair value is based on unadjusted quoted prices for identical assets or liabilities in an active market. This would include open-ended mutual funds with a daily net asset value ("NAV"), and no restriction. This category includes the Company's investment in affiliated mutual funds, as discussed in Note 3.
- Level 2 Observable inputs other than level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active, or other model driven inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 includes U.S. Government and agency mortgage-backed debt securities, corporate debt securities and cash equivalents and short-term securities. This category includes the Company's investment in commercial paper, as discussed in Note 2.
- Level 3 Instruments whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect management's own assumptions in pricing the asset or liability. Pricing may also be based upon broker quotes that do not represent an offer to transact. Examples include certain private equity investments, certain asset-backed and mortgage-backed securities and certain highly structured private placements. The company does not have any investments which would be included in this category.

The following table represents the balances of assets and liabilities measured at fair value on a recurring basis as of December 31, 2008:

| | Quoted Prices in Active Markets for Identical Assets Level 1 | | Significant Observable Inputs Level 2 | | Significant Unobservable Inputs Level 3 | | Total |
|---|---|------------|--|----------|--|---|-----------------------------|
| Affiliated mutual funds Cash equivalents | \$ | 12,854,570 | \$ 36,112,1 | - 177 | \$ | - | \$ 12,854,570 36,112,177 |
| Total assets accounted for at fair value on a recurring basis | \$ | 12,854,570 | \$ 36,112,1 | 177 | \$ | _ | \$ 48,966,747 |

5. Related Party Transactions

The Company continues to be dependent on funding from Holdings to finance its various operations.

The Company is party to service agreements with NYLIC and New York Life Investment Management LLC ("NYLIM"), a wholly owned subsidiary of Holdings, whereby NYLIC and NYLIM provide services, including personnel, office, legal, accounting, administrative and other services for which the Company is charged. The Company is charged for these services based upon (a) actual costs incurred, where they are separately identifiable and (b) allocation of costs incurred by NYLIC or NYLIM developed principally through analyses of time spent on matters relating to the Company.

(An affiliate of New York Life Insurance Company)
Notes to Statement of Financial Condition
December 31, 2008

The Company earns distribution, service and redemption fees, which are described below, pursuant to the terms of various agreements with several affiliated mutual funds (MainStay Funds, Eclipse Funds, MainStay VP Series Funds, Inc. ("VP Funds"), McMorgan Funds, ICAP Funds, Inc. and through April 18, 2008, CollegeSense, a Section 529 tuition savings plan (collectively the "Funds")).

As distributor of the Funds, the Company has entered into various agreements under which certain Funds have adopted Plans of Distribution (the "Plans") pursuant to Rule 12b-1 under the Investment Company Act of 1940. Although the Plans are required to be approved annually by Trustees of the Funds, the management of the Company believes that such annual approval will continue indefinitely.

The Company receives a distribution fee at either an annualized rate of 0.75% or 0.25% of the average daily net asset value of certain share classes of certain Funds under each of the Plans. The amount of distribution fees receivable at December 31, 2008 was \$1,794,433.

The Company also receives a service fee at the annualized rate of 0.25% of the average daily net assets of certain share classes of certain Funds as compensation for services rendered to shareholders of the Funds and the maintenance of shareholder accounts. The amount of service fees receivable at December 31, 2008 was \$2,127,282.

The Company receives a fee on certain redemptions of products it distributes for which no initial sales charge was received, at rates which decline from 5.0% to 0% of the net asset value of shares redeemed over a six year period. The amount of redemption fees receivable at December 31, 2008 was \$284,885.

The Company receives an initial sales charge on sales of certain Fund shares subject to rates that decline from 5.5% to 0% of the offering price depending on the size of the investment. The amount of concessions receivable at December 31, 2008 was \$183,753.

The Company has entered into an agreement with NYLINK Insurance Agency Incorporated ("NYLINK"), an affiliate, for the referral of third parties interested in purchasing corporate owned life insurance policies offered through NYLINK. The amount of referral fees receivable at December 31, 2008 was \$116,831.

In connection with agreements the Company has with certain financial intermediaries, the Company receives from NYLIM Service Company LLC ("NYLIM Service"), an affiliate, a fee attributable to that portion of the administrative and support fees charged to the Funds by NYLIM Service, which are related to the portion of such administrative services provided by the financial intermediaries. The amount of such fees receivable at December 31, 2008 was \$160,480.

NYLIFE Securities LLC ("Securities"), an affiliate, and the Company have entered into a soliciting dealer agreement whereby the Company pays Securities a commission for sales of the Funds' shares by registered representatives of Securities.

(An affiliate of New York Life Insurance Company) Notes to Statement of Financial Condition December 31, 2008

In accordance with the terms of agreements with MacKay Shields LLC ("MacKay"), an affiliate, the Company made payments to MacKay for supporting and consulting services regarding the procurement of assets to be managed by either an affiliated or unaffiliated investment management company.

The Company made payments for services rendered by New York Life Trust Company, an affiliate, which acts as trustee for various 401(k) small plan clients. The amount payable for such services at December 31, 2008 was \$24,750.

6. Income Taxes

The Company is a member of an affiliated group that joins in the filing of a consolidated federal income tax return with NYLIC. Estimated payments for taxes are made between the members of the consolidated group during the year. State and local returns are filed separately.

At December 31, 2008, the Company had a net deferred tax liability of \$9,246,260 attributable to the following temporary differences:

| Deferred distribution costs | \$ 10,614,569 |
|-----------------------------|------------------|
| Depreciation | (12,492) |
| Unrealized investment loss | (1,355,817) |
| Net deferred tax liability | \$ 9,246,260 |

7. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2008, the Company had net capital of \$15,655,011, which was \$13,236,058 in excess of its required net capital of \$2,418,953, and the ratio of aggregate indebtedness to net capital was 2.32 to 1.



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Report of Independent Auditors on Internal Control Required By SEC Rule 17a-5

To the Board of Managers and Sole Member of NYLIFE Distributors LLC:

In planning and performing our audit of the financial statements of NYLIFE Distributors LLC (the "Company") as of and for the year ended December 31, 2008, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of compliance with such practices and procedures, that we considered relevant to the objectives stated in Rule 17a-5(g), in making the following:

- 1. The periodic computations of aggregate indebtedness and net capital under Rule 17 a-3(a)(11); and
- 2. Determining compliance with the exemptive provisions of Rule 15c3-3.

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13; and
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A *material weakness* is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first, second, and third paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2008 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Managers and Sole Member of NYLIFE Distributors LLC, management, the SEC, the Financial Industry Regulatory Authority, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

February 26, 2009

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NYLIFE Distributors LLC (an affiliate of New York Life Insurance Company)

(an affiliate of New York Life Insurance Company)

Statement of Financial Condition

December 31, 2008